



IIRM



(A Joint Initiative of IRDAI and
Govt. of Telangana)

Training Program @IIRM Campus, Hyderabad
on

**“Deep insight into Construction and
Erection all risks (CAR & EAR) and
insurance solutions”**

*The training module also includes the concept of
Advance Loss of Profit (ALOP) Insurance



About IIRM

IIRM is a unique educational institute set up by Indian Insurance Regulator (IRDAI) and Government of Telangana keeping in mind the rapid opening of financial sector as a part of developmental responsibility and to create a pool of skilled, talented professionals in the insurance, risk management and related financial segments. In the past 1800 + students have availed of the programs and with increase in the needs of market and the Institute is confident that more fresh students and working professionals will avail of the diverse programs offered at IIRM. IIRM offers academic programs on Campus and through Distance Learning Mode, to enable aspirants acquire much needed education in Financial Services, insurance and risk management and other related areas.

About Workshop

IIRM will be conducting 2 day training program for professionals who are working with Insurance companies / Insurance Broking Firms / Reinsurance Companies and Insurance buyers (Insurance and RM verticals).

Note : This training will be held at IIRM campus, Hyderabad.

✓ Participants will be awarded a Certificate.

Schedule of workshop

Date : 23rd and 24th September, 2022 (Friday and Saturday)

Time : 23rd September - 10:00 a.m - 5:00 p.m (6 hours)

24th September - 10:00 a.m - 1:00 p.m (3 hours)

Brief agenda of the topics covered

23rd September 2022 (Friday)

- Session-1 : Basic Concepts of Construction risk - understanding the policy wording in detail (Period of insurance, concept of testing, sum insured, instalment provision, extension of policy wording etc.)
- Session-2 : Perspective on practical scenarios with specific reference to certain exclusions, design defect, breakage of glass, cessation of work
- Session-3 : Underlying concepts of various add-on covers and typical features of each one of them
- Session-4 : Underwriting of Construction risks with specific reference to commercial buildings, roads, renewable energy

24th September 2022 (Saturday)

- Session-1 : Insight into the basic concepts of Advance Loss of profit – Intention of the cover; insured and uninsured delays; Scheduled business commencement; ALOP monitoring; period of insurance; Time excess; Marine DSU and ALOP
- Session-2 : Underwriting factors important for ALOP and Marine DSU; challenges in claims

Participation Fees : Rs. 10,000/- plus 18% GST.

Note: This fees includes Lunch, Tea and Snacks for both days.
Participants need to arrange their own accommodation.

Venue and Conducted by:

Institute of Insurance and Risk Management (IIRM)

Financial District, Gachibowli, Hyderabad, Telangana – 500 032 (India).

Tel: 040 2300 2041/42/43

Website: www.theiirm.ac.in / www.iirmworld.org.in

Landmark: Opp to Q city, Beside IRDAI office

Registrations are invited

Programme Co-ordinator : Ms. K.Kiranmayi, Assistant Professor, IIRM,

Mobile: 95028 77333

RSVP: Ms. N. Naga Jyothi, Executive, Email: workshop@iirmworld.org.in

Brief Profile of Key Facilitator:



Sagar Sanyal

Consultant, Broker and International Trainer

An insurance professional who has spent more than 34 years with Public sector as well as Private non-life insurers, before deciding to spend more time on his passion ...professional training along with consultancy .During his career spanning more than three decades, as an underwriter primarily, he has dealt with major corporate from oil, renewable energy, garments, retail & hospitality, power and various other industries. Core competencies lie in property, construction & engineering, liability & financial lines, Cyber liability, business interruption and risk management.

Currently apart from being involved in corporate training, he is associated as Director, technical for Zoom Insurance Brokers, a leading insurance broker in India.

He is also involved in taking training sessions/ webinars in Dubai/ Muscat / Sri Lanka / Nepal/ Bangladesh/ Mozambique/ Mongolia on various advanced technical subjects.

He has been speaking at various public forums in India as well as being panel members in various conferences/ webinars hosted by Insure-tech organisations, Insurers , PHD chamber, Renewable energy forums, CXO Genie, NIA (Pune), Amity University and many others. He is also in the academic advisory board of leading management institutes like BIMTECH and AMITY.

To his credit are several publications on various insurance and risk management topics. These have been published in different insurance as well as non- insurance magazines / newsletters in India and abroad.

He is a post graduate in science with a degree in management. He is a Fellow of Insurance institute of India.

**He is located in Delhi and can be reached at
"sagar1964@gmail.com" ; Cell : 91-9910891664**