



# IIRM

(A Joint initiative of IRDAI and  
Govt. of Telangana)



## *Technical Analysis for* **TRADING DECISIONS**

*(Online cum  
offline workshop  
for two days)*



## About the Program

This Program provides an overview on tools most widely used for technical analysis by traders and investors. It analyses trends and trading volumes and demonstrate how to use various tools to identify bullish and bearish signals in the capital market. The purpose of technical analysis is to carry out price forecasts. By processing historical market data of any instrument, one can anticipate how it should be traded.

The various tools that will be used will be the Candlestick charts and chart patterns which suggests Price trend continuation & reversal patterns, the moving averages like SMA, WMA and MACD which confirms the trends and the oscillators/indicators like RSI, Stochastic, William %R, ADX, Bollinger bands, OBV, Parabolic SAR, Ichimoku cloud, ADX etc.

Application of these tools will help the traders and investors to make better informed decisions in the market. This workshop helps the participants to identify and interpret various signals generated by above tools and take well informed and improved trading/investing decisions.

## For Whom

- ☞ Stock traders and Investors
- ☞ Investment Advisors
- ☞ Employees of Investment bankers, Stock broking firms, Wealth Management Firms, etc.
- ☞ Students pursuing MBA (Finance), CA, CFP, CWM, CIWM etc.
- ☞ Research students in Capital markets
- ☞ Junior Faculty members in Finance

## Programme Benefits

**Technical Analysis assists traders/investors in making more informed decisions about :**

- ☞ When to enter a new position ( Buy or sell)
- ☞ When to close an existing position
- ☞ Wait for a better time to take action
- ☞ Improve overall profitability in stock trading/investments

## Training Agenda

- ☞ Introduction to Technical Analysis
- ☞ Technicals vs Fundamentals
- ☞ Assumptions underlying Technical Analysis, Uses and Limitations of Technical Analysis
- ☞ Components of Technical – Price (OHLC), Volume, trend etc.
- ☞ Dow and Elliot wave theories, Primary, secondary and Tertiary movements, Elliot's 8 wave
- ☞ Concept of resistance and support, trend lines, Key Fibonacci Retracement Ratios, Pivot points
- ☞ Charts: Line chart, Bar chart and Candle stick charts
- ☞ Trend Continuation patterns: Triangle patterns, Wedge patterns, Flags and Pennants, Cup & Handle, Breakaway gaps etc.
- ☞ Trend Reversal Patterns: Head and shoulders, Double/Triple/rounded tops/bottoms etc.
- ☞ Moving Averages like Simple Moving averages, Weighted/Exponential Moving averages, MACD and their application
- ☞ Candlestick patterns: Dojis, Bullish candle sticks and Bearish candle sticks.
- ☞ Oscillators/Indicators like RSI, Fast & slow Stochastic, Bollinger Band, William % R, OBV, Parabolic SAR, Ichimoku cloud etc. and their application
- ☞ Practical Application of Technicals to about 30 stocks using completed chart formations till previous trading day
- ☞ Various Software material available in the market on Technical analysis and the providers like Spider ware, Metastock etc.
- ☞ Participants will be given Softcopy of the training material Excel Ready reckoner and participation certificate.
- ☞ Participants are required to carry laptops, notebook and pen.
- ☞ The online training will be conducted on zoom platform. Participants also have an option to attend personally at the IIRM campus, by complying with Covid protocols. Lunch facility is available at an additional cost of Rs. 200/- per day.

✓ Participants will be awarded a Certificate.

### Schedule of workshop

Date : 9 - 10th April, 2021

Time : 9.30 hrs to 4.30 hrs

**Participation Fees : Rs. 3,800/- plus 18% GST**

For candidates attending offline  
lunch will be provided @ Rs. 200/-per day

**20% Flat Discount**

For ≥ Five  
nominations from  
an organization

**10% Flat Discount**

For early bird  
nomination before  
22nd March, 2021

**Conducted by**

**Institute of Insurance and Risk Management (IIRM)**

Financial District, Gachibowli, Hyderabad,  
Telangana – 500 032 (India). Website: [www.iirmworld.org.in](http://www.iirmworld.org.in)

**Registrations are invited**

**Programme Co-ordinator: Ms. K.Kiranmayi, Sr. Faculty, IIRM**

**RSVP: Mr. K. Nikhil (Mobile: 9502877333, 8788160454), Email: [workshop@iirmworld.org.in](mailto:workshop@iirmworld.org.in)**



## About IIRM

Institute of Insurance and Risk Management (IIRM) is a unique institution promoted by Insurance Regulatory and Development Authority of India (IRDAI) along with the support of State Government of Telangana. IIRM offers comprehensive courses in Insurance, Risk Management, Financial Services, Analytics, Data Science and Actuarial Sciences for Graduates in tune with the Industry requirements.

### *Brief Profile of the Trainer*



#### **Mr. Venugopal Rajamanuri**

CWM<sup>®</sup>, CIWM<sup>®</sup>, FMVA<sup>®</sup>, CMSA<sup>™</sup> CBCA<sup>™</sup>, CCRA<sup>™</sup>, CIRA<sup>®</sup> CAIM<sup>®</sup>,  
CPBM<sup>®</sup>, CIA (NISM), FIIL, CAIIB, NCMP (lev.-5), ALP (IIM-A), MBA (Finance).

Venugopal Rajamanuri is a senior Professional with over 38 of experience in BFSI (Banking, Financial Services and Insurance) sector which includes over 16 years of teaching/training experience.

He is presently associated as corporate trainer with AAFM-India, NISM, NSE, ICICI Securities, IPRU AMC and as visiting faculty with NMIMS-Hyderabad, IIRM-Hyd, ISTTM, Hyd., ABS-Hyd.

He is the promoter director of ASCEND ACADEMY for BFSI sector studies ([www.ascendacademy.in](http://www.ascendacademy.in)) which is engaged in delivering training programmes like Technical Analysis, Equity Derivatives, Fundamental Analysis, Mutual funds, Security Operations & Risk Management, MS Excel Computations for Financial Planning, Personal Financial Planning, Wealth management, Finance for Non-Finance Executives, JAIIB/CAIIB modules, AIII/FIIL modules, etc. since 2016.

He has delivered over 400 training programmes on topics like SORM, Mutual Funds, Equity Derivatives, Technical and Fundamental Analysis, Financial Planning and Wealth Management, Life Insurance, Retail and corporate banking, International trade & Forex, Investment Banking etc.

He has the experience of delivering over 100 training programmes exclusively on Technical Analysis on behalf of ICICI Securities, NSE (for their NCCMP programme) and Ascend Academy.

*He lives in Hyderabad and can be contacted on*

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