



IIRM

(A Joint Initiative of IRDAI and Govt. of Telangana)



Admissions
OPEN

PGDM 2027-29

2-Year Full Time Master's Level Program
(Approved by AICTE)



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96527 40909



admissions@theiirm.ac.in



www.theiirm.ac.in



Scan this QR code
to apply for
PGDM at IIRM



*“The Emerging Institute”
of National Importance*



About us

IIRM, Hyderabad, is a premier Business School located in the Financial District of Hyderabad. The Institute is approved by AICTE, Ministry of Education, and Government of India. Established in 2002, at a time when dedicated institutions focusing exclusively on Insurance, Finance, and allied sectors were largely non-existent, IIRM emerged with a distinctive vision to serve these specialized sectors.

The Institute operates as a not-for-profit organization and represents a collaborative initiative of the Insurance Regulatory and Development Authority of India (IRDAI) and the Government of Telangana. It remains committed to providing transformative educational experiences that empower students for professional and personal growth.

The hallmark of any institution striving for academic excellence lies in the quality of its faculty and the learning environment it fosters. The Faculty, being a core strength of the institution, the PGDM programme at IIRM follows a distinctive learning framework designed to help students maximize their academic potential and develop the capabilities required to lead organizations in an increasingly competitive global economy. Through innovative classroom delivery and a strong emphasis on holistic student development, faculty members prepare learners to become capable professionals in a rapidly evolving corporate world. Experienced industry practitioners with a passion for teaching contribute to a dynamic and engaging experiential learning experience.

A proactive Placement Cell, dedicated support staff, a student-friendly campus environment, and state-of-the-art technology-enabled infrastructure collectively contribute to the comprehensive development of students and enrich their overall learning experience. Near 100% placement has truly been the hall mark of IIRM during the last few years.

IIRM Hyderabad is steadily progressing towards becoming an *Institution of National Importance*, aligned with the standards and aspirations of the leading management schools in India. During 2026, IIRM did launch its maiden 2-year in-campus PG Diploma in Actuarial Science (PGDAS), a significant milestone in the illustrious journey of IIRM.



Welcome

From The Director's Desk

Dear Aspirants,

Greetings !!!

IIRM - Hyderabad is a premier Management Institute of India acknowledged as a Centre of Excellence for professional education and capacity. The Institute provides Post-Graduate Diploma in Management with bright career prospects in the field of Finance and Financial Services sector, including Insurance and Fintech domain. In this new era, undoubtedly, India will prioritize economic expansion and sustainability for greater growth and influence at the world stage. We are already the fifth largest in terms of GDP and in the next five years, India is slated to become the third largest, with a \$7 trillion economy. IIRM remains strongly aligned to this objective, leading, eventually, to India as Viksit Bharat in 2047.

IIRM ensures a holistic development of students by designing current, corporate centric curriculum with the best of teaching fraternity adopting a transformational pedagogy. IIRM is futuristic enough to analyse the requirements of the areas of study which are offered as specialisations with integration of technology enabled tools for being future ready. These sectors are the current growth engines of the global economy. The transformative changes that are currently taking place in insurance distribution and governance, are also duly factored into the in-class conversation as also through outreach programmes like Webinars / Seminars. We invite aspiring students to do the management program at IIRM and believe that IIRM is not just a place, "It is an experience", whether it is for academics or honing personality traits.

We appreciate your decision to pursue management program and prepare for your professional life based upon the values of diversity, social justice, participatory decision making and respect for the unique potential of each individual. IIRM is the right place for you in such pursuits.

Welcome Aboard!!

VISION

"To build a center of excellence which imparts the knowledge and skills to understand and manage risk in all its manifestations and add empowered human resource capabilities to the Risk Management, Insurance and Financial Services ecosystem in India in particular and the world at large."

MISSION

"IIRM will deliver the best possible Risk, Insurance and Financial Management education and skills to aspiring students seeking a challenging and rewarding careers in the industry. This will be done within a state-of-the-art infrastructure by adopting the best practices in instruction methodologies and enabled by a team of highly experienced and qualified members of faculty."

IIRM is an emerging Institute of National Importance which finds its true reflection in the rank it has obtained in various All India Surveys.

ALL INDIA RANKINGS



BOARD OF DIRECTORS

The Board of Directors that has astutely guided IIRM in its illustrious journey, comprises eminent senior professionals from Insurance, Finance and Academic fields.

Mr. Ajay Seth, IAS (Retd.)	Chairman (IRDAI & IIRM)
Mr. Rajay Kumar Sinha	Member (Finance & Investments), IRDAI
Mr. K. Shashanka, IAS	VC & MD, TSIIC Limited, Hyderabad (Govt. Nominee)
Ms. Sikta Patnaik, IAS	Special Secretary to Govt, Finance Department, Govt. of Telangana
Mr. Mahesh Balasubramanian	Managing Director, Kotak Mahindra Life Insurance Co. Ltd.
Dr. Tapan Singhel	Managing Director & CEO, Bajaj Allianz General Insurance Co. Ltd
Mr. Amit Kalra	Head of Zurich Capability Centers (GBO), Zurich Insurance Group
Dr. Debashis Chatterjee	Director, Indian Institute of Management , Kozhikode
Mr. Abhay Tewari	Managing Director & CEO, Star Union Dai-Ichi Life Insurance Co. Ltd.
Prof. Amit Garg	Indian Institute of Management, Ahmedabad
Mr. Atanu K Das	Director, IIRM

FACULTY



Prof. D. Sanjeeva Rao
Principal - Finance &
Financial Services



Dr. V.V.K. Mohan
Professor -
General Mgmt., Strategy &
Marketing



Dr. K. Srinivasa Rao
Professor -
Risk Management



Dr. N.K.V. Roop Kumar
Professor -
Risk Management



Ms. Soumya Arun Kumar
Associate Professor -
Insurance



Dr. C. Madhavi Prasad
Associate Professor -
General Management &
HRM



Mr. P.V. Vijay Kumar
Associate Professor -
Finance &
Financial Services



Dr. A.N.K. Prasannanjaneysulu
Associate Professor -
Information Technology &
Business Analytics



Dr. C. Vijendra
Associate Professor -
Finance &
Financial Services



Dr. M.P. Shiva Kumar
Associate Professor -
Marketing



Dr. P NVV Satyanarayana
Associate Professor -
Finance &
Financial Services



Dr. G. Srimannarayana
Assistant Professor -
Actuarial Science



Mr. Kumar Sudheer Raj
Assistant Professor -
Actuarial Science



Mr. A. Deepak Kumar
Assistant Professor -
Actuarial Science &
Business Analytics



Ms. Ch. Srivalli
Assistant Professor -
Information Technology &
Business Analytics



Mr. D. Sathya Vittal
Assistant Professor -
Finance &
Financial Services



Mr. K. Narendra Jee
Assistant Professor -
Insurance

VISITING FACULTY

- | | |
|--------------------------------|--------------------------------|
| 1. Mr. G. Venkata Ramana | - Insurance |
| 2. Mr. C. Gowri Sankar | - Insurance |
| 3. Mr. K. Sankar Narayana | - Insurance |
| 4. Mr. K. Jaya Prakash | - Insurance |
| 5. Mr. Ch. Atmaram | - Insurance & Risk Management |
| 6. Mr. Jagapati Vijay Verma | - Risk Management |
| 7. Mr. R. Venugopal | - Finance & Financial Services |
| 8. Mr. Ravi Kumar Piesy | - Finance & Financial Services |
| 9. Mr. P. Koushik | - Marketing |
| 10. Ms. J. Jayashree S. Murthy | - General Management & HRM |

VALUE SYSTEM

The prosperity of India depends not only on the knowledge and skills of its youth but also on the strength of their values and character. True national progress cannot be measured solely through economic growth; it must be founded on a strong ethical framework. At IIRM, consistent efforts are made to nurture professional values among students as they prepare to enter the corporate world. Through continuous reinforcement of the principles of Professionalism, Integrity, Self Development, and Empathy, students are encouraged to achieve success in both their professional and personal lives while attaining a sense of purpose and fulfilment.

Professionalism

Professionalism encompasses discipline, professional conduct, corporate etiquette, diligence, and adherence to established standards are enduring qualities valued across industries and over time. IIRM places significant emphasis on developing these professional attributes among students, enabling them to transition smoothly into the corporate environment and sustain success throughout their careers.



Integrity

Integrity is a fundamental value that defines responsible and responsive individuals. It is highly valued and actively sought by organizations across the business world. The importance of business ethics and ethical decision-making is consistently emphasized throughout a student's journey at IIRM. Students are encouraged to uphold strong moral values, demonstrate honesty in their actions, and accept responsibility for the decisions they make.

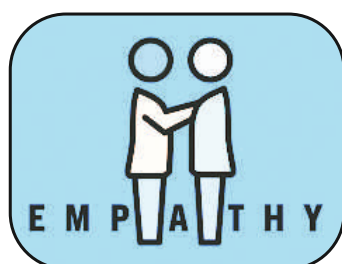
Self Development

Knowledge and technical skills alone are not sufficient unless supported by a positive self development and self-confidence. Recognizing the diverse cultural, social, and economic backgrounds of its students, IIRM provides continuous mentoring and counselling to help build confidence, self-belief, and a constructive outlook, thereby enabling students to realize their full potential and progress successfully in life.



Empathy

A well-rounded individual is characterized not only by competence but also by compassion and consideration for others. The significance of empathy, particularly in customer-centric industries, is highlighted repeatedly at IIRM. Students are encouraged to understand the perspectives of others, support their peers, and foster a collaborative and caring environment that promotes both personal and professional growth.



COURSE STRUCTURE

2 Year Full Time Master's Level Program

PGDM

with Dual Specializations

First Year (3 Trimesters)

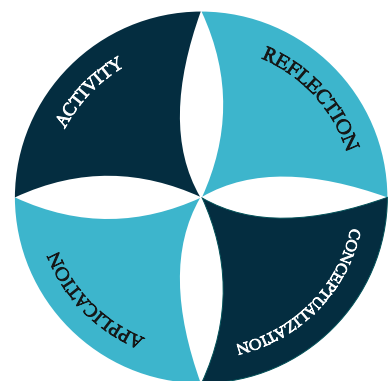
- General Management Subjects
- Specialization in Core Subjects
- Industry Oriented Experiential Learning
- Learning & Development (L&D)
- Guest Lectures & Webinars
- Internship

Second Year (3 Trimesters)

- General Management Subjects
- Specializations
- Industry Acclimatization
- Project Work
- Guest Lectures & Webinars
- Pre-Placement Training
- Placement Process

IIRM continuously adapts and strengthens its areas of specialization to align with the evolving economic and business landscape. The choice and combination of specializations play a significant role in shaping students' career opportunities and long-term professional growth.

Students are provided with appropriate guidance and counselling to help them choose specializations that best match their aptitude, interests, and academic background.





SPECIALIZATIONS OFFERED

- Insurance
- Finance
- Human Resource Management (HRM)
- Actuarial Science
- Business Analytics
- Marketing
- Risk Management

Based on valuable inputs and expectations received from industry stakeholders, key subjects from the marketing domain have been incorporated into the core curriculum. This integration enhances students' employability, strengthens their industry readiness, and improves the overall relevance of the programme to current market requirements.

The PGDM program offers a range of industry-focused specializations designed to enhance students' employability and align their skills with evolving business requirements. The available specializations are: - Insurance, Finance, Risk Management, Business Analytics, Actuarial Science, Human Resource Management (HRM), and Marketing. The curriculum has been developed in consultation with industry experts to ensure relevance and practical applicability, thereby improving career prospects for graduates.

Insurance: The Insurance specialization provides a comprehensive understanding of the insurance sector, combining domain expertise with managerial competencies. The program equips students with knowledge of insurance operations, risk assessment, and business management. Courses in Insurance and Risk Management are accredited by the Chartered Insurance Institute (CII), London. Students may also pursue professional certifications such as Diploma in CII and ACII by clearing the required examinations conducted by recognized professional bodies.

Finance The Finance specialization is designed for individuals seeking an in-depth understanding of financial management and business operations. The specialization covers key areas of finance, including financial planning, analysis, investment management, and corporate finance. Students gain exposure to both theoretical concepts and practical tools required for effective financial decision-making.

Human Resource Management (HRM):

The Human Resource Management specialization prepares students for leadership and strategic roles in human resources. The curriculum covers contemporary HR practices,

talent management, diversity and inclusion, labour market dynamics, organizational development, emerging workplace trends, and global leadership perspectives.

Actuarial Science : The Actuarial Science specialization offers a specialized pathway for students interested in applying mathematical and statistical techniques to assess risk and uncertainty, particularly in financial and insurance sectors. The program trains students to evaluate the financial implications of risk and develop analytical solutions using principles of mathematics, statistics, and finance to address business and societal challenges.

Business Analytics: The Business Analytics specialization integrates mathematics, business knowledge, analytical tools, algorithms, and machine learning techniques. The specialization enables students to derive meaningful insights from complex datasets and apply data-driven approaches to solve business problems and support strategic decision-making.

Marketing: The Marketing specialization is designed to develop professionals capable of thriving in a dynamic and competitive business environment. The curriculum



incorporates contemporary marketing concepts and practices aligned with industry needs. Students build expertise in areas such as consumer behavior, brand management, digital marketing, market research, and sales strategy, while also strengthening communication, networking, and leadership skills essential for success in marketing careers.

Risk Management: The Risk Management specialization focuses on identifying, analysing, and mitigating organizational risks

to support sustainable business growth. The program covers areas such as enterprise risk management, business continuity planning, process improvement, sustainability, and strategic risk assessment. Students learn to develop frameworks that help organizations navigate uncertainties and achieve long-term objectives

Specializations: The minimum student strength required to offer a specialization is 10% of the students. (Not Applicable for Actuarial Science)

PROGRESSIVE PEDAGOGY

Today's learners remain actively engaged when the teaching and learning process is dynamic, relevant, contemporary, and outcome-oriented. At IIRM, we believe that knowledge is most effectively acquired through active participation, enabling students to become confident and future-ready professionals. This progressive approach encourages the integration of technology, research, and innovative teaching practices to cultivate continuous learning, skill enhancement, and knowledge upgradation, awareness of global developments, critical thinking, problem-solving abilities, and effective decision-making skills.

To support this comprehensive learning methodology, extensive use is made of case studies, corporate scenario-based assignments, projects, and regular academic exercises. Students are encouraged to make presentations, present research papers, and actively participate in discussions as part of the continuous assessment process.

Industry experts and guest speakers from specialized sectors are invited periodically to interact with students and share insights on emerging trends and contemporary business issues. These sessions provide valuable opportunities for learning, networking, and staying updated with industry developments.

Extensive use of audio-visual resources and technology-enabled learning platforms such as YouTube, the Internet, Podcasts, Webinars, Virtual Sessions, and other digital tools helps students remain informed about the latest advancements and practices in their respective fields.



Decision Making



Leadership



Problem-solving



Teamwork



Active Listening



Communication



Critical Thinking



Customer Service

PLACEMENT AND SUMMER INTERNSHIP PROGRAM

The Placement Cell serves as a vital pillar of IIRM, playing a transformative role in shaping students' careers. Led by experienced professionals, the Placement Cell works closely with faculty members, management, students, alumni, and corporate organizations to secure rewarding career opportunities and competitive compensation packages. Comprehensive training in employability and professional skills, timely career guidance, continuous industry engagement, and the strong support of an active alumni network equip students to meet corporate expectations and successfully secure promising placements and summer internship opportunities.

ABRIDGED LIST OF RECRUITERS

 MarshMcLennan	 Marsh	 WELLS FARGO	 Gallagher
 Swiss Re	 GuyCarpenter	 AON	 Deloitte.
 Liberty General Insurance™	 HDFC ERGO	 GENERALI Central INSURANCE	 kotak Life Insurance
 SBI general INSURANCE	 ICICI Lombard —GENERAL INSURANCE—	 Verisk Analytics	 BAJAJ GENERAL
 TATA AIG INSURANCE	 alliantgroup	 Star Union Dai-ichi Life Insurance	 IFFCO-TOKIO GENERAL INSURANCE
 digit	 kshema	 MAGMA HDI General Insurance Company Ltd.	 Mahindra INSURANCE BROKERS



ALUMNI NETWORK

Over its journey of more than a decade and a half, IIRM has nurtured generations of students who entered the Institute as aspiring professionals and went on to create inspiring success stories in their respective careers. To preserve and strengthen this enduring connection among alumni across different batches and programmes, IIRM has established a dedicated Alumni Network. To further enhance engagement, the Institute has developed a dynamic and exclusive alumni portal that enables graduates to register, stay connected with fellow alumni, and remain updated on activities across batches. This platform facilitates meaningful intellectual exchange between the Institute and the alumni community. IIRM has also partnered with a leading provider of alumni technology solutions to maintain continuous engagement with its alumni worldwide, fostering strong and lasting relationships while creating valuable opportunities for all stakeholders involved.

ELIGIBILITY AND SELECTION PROCESS

PROGRAM STRUCTURE

2 Years Full Time **Master's Level Program.**

BATCH COMMENCEMENT

Starts in the month of **July**. (Every year)

ELIGIBILITY CRITERIA

Any graduate from a recognized university and valid scores of CAT / XAT / MAT / ATMA / GMAT / CMAT / State level Management Tests. Candidates can also opt for IIRM CET. Those who are writing their final year exams can also apply.

SELECTION PROCESS

Selection is based on the scores submitted and personal interview.

HOW TO APPLY

Apply online or download application from Website : **www.theiirm.ac.in**

FOR DETAILS

Mobile : 81063 60044 / 96527 40909

E-mail : admissions@theiirm.ac.in



FEE STRUCTURE

Course Fee details:

S No	Particulars	Amount(₹)
A	First Year Fee	
	Registration Fee	75,000.00
	Course Fee	4,75,000.00
	Fee payable for First year	5,50,000.00
B	Second Year Fee	
	Course Fee	4,00,000.00
	Fee payable for Second Year	4,00,000.00
	Grand Total (A + B)	9,50,000.00

Note :

- a) Refundable caution deposit of ₹ 10,000/- to be paid along with course fee in First Year.
b) Alumni & Convocation Fee of ₹ 10,000/- to be paid along with course fee in Second Year.

Concession in Course Fee based on National Level Entrance Test Scores:

Sl. No.	Percentile in CAT	Percentile in XAT/GMAT	Percentile in MAT	Percentile in CMAT/ATMA	REBATE AMOUNT (₹)
a	85 and above	85 and above	NA	NA	60,000
b	70 – 84.99	70 – 84.99	95 and above	NA	40,000
c	60 – 69.99	60 – 69.99	75 -94.99	85 and above	30,000

Hostel Fee details:

Category	Fee Particulars	Amount(₹)
Triple Sharing	Hostel Fee for First Year (Hostel, Food and other facilities)	1,35,000.00
	Hostel Fee for Second Year (Hostel, Food and other facilities)	1,35,000.00

Category	Fee Particulars	Amount(₹)
Twin Sharing	Hostel Fee for First Year (Hostel, Food and other facilities)	1,85,000.00
	Hostel Fee for Second Year (Hostel, Food and other facilities)	1,85,000.00

Note :

Refundable caution deposit of ₹ 10,000/- to be paid along with Hostel Fee.

CORPORATE TRAINING

In a world where risks are evolving faster than ever before, **knowledge must evolve in tandem**. At IIRM, corporate training is more than a transfer of knowledge – it is a purposeful endeavour to build professional capability, sharpen leadership, strengthen institutional competence and prepare the financial services sector for the challenges of tomorrow.

Over the last few years, IIRM has steadily expanded its corporate training portfolio. The programmes have catered to a diverse spectrum of stakeholders, including regulatory institutions, government organisations, insurance companies and banking institutions.

The Institute's training portfolio reflects the industry's changing needs. Programmes have covered **insurance, reinsurance, bancassurance, enterprise risk management, leadership, governance, compliance, audit, fraud prevention, marine insurance, motor underwriting and claims management, health underwriting, grievance redressal and industrial risks**.

A significant dimension of IIRM's corporate training activity is its strong engagement with leading institutions. The Institute has conducted programmes, including in-company programmes for organisations including **IRDAI, the Department of Economic Affairs – Government of India, The New India Assurance Company Limited, Union Bank of India, Indian Bank, Bank of India, Central Bank of India, SBI Life Insurance, Tata AIG and Kshema General Insurance**, among others.

Building Capability across the Industry

The programmes range from **multi-month induction and capacity-building initiatives** to focused two- and three-day workshops and specialised executive development programmes.

The 2025–26 portfolio further demonstrates IIRM's forward-looking approach, with programmes focusing on **Leadership and Digital Readiness, Enterprise Risk Management, Bancassurance, Health Underwriting and Fraud Detection, Governance, Internal Audit, Grievance Redressal, AML/CFT, Marine Insurance and Reinsurance**.

In 2024–25, the portfolio broadened significantly with programmes on **Bancassurance, Reinsurance, Drone Insurance, Marine Insurance, Insurance Fraud Prevention, Motor Underwriting and Claims Management, and Fire, Business Interruption and Industrial All Risk Insurance**.

Through its corporate training initiatives, IIRM continues to serve as a knowledge and capacity-building partner to the insurance and financial-services ecosystem – connecting expertise with practice, experience with innovation, and learning with leadership accumen.





LIFE @ IIRM



CONVOCATION 2026

Convocation 2026 was graced by Shri Ajay Seth, Chairman, IRDAI as Chief Guest & Prof. Sandeep Kumar Shukla, Director, IIIT Hyderabad as Guest of Honour.



CULTURAL FEST @ IIRM



STUDENTS' ACCOLADES AND ACHIEVEMENTS

PGDM

2-Year Full Time Master's Level Program

**The only Institute for
Risk Management Education**

1st Indian Team to win the



Team IIRM



Mr. Elvis Varghese John
PGDM 2023-25



Ms. Mallavajhala Yagna Srita
PGDM 2023-25



Ms. Shivy Tuli
PGDM 2022-24



Ms. Gunjan Kailash Advani
PGDM 2022-24

on Top of the Risk World Challenge

The best among

• 9 Countries • 38 University Teams • 7 Months Long Global Competition



IIRM - HYDERABAD

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